



Van Horn, Metz & Co.

Your Global Supply Chain Partner

Email Newsletter by our Sourcing and Sales Team



SUPPLY UPDATE

Van Horn Metz would like to update you on the state of material supply we are experiencing. The market tightness brought about by the Covid 19 pandemic has now been compounded by the continuing after effects of the Gulf Coast storm in February.

Several of our principals have been placed on allocation for raw materials used to manufacture their products which has led to shortages of many finished goods, especially polymers, resins and surfactants.

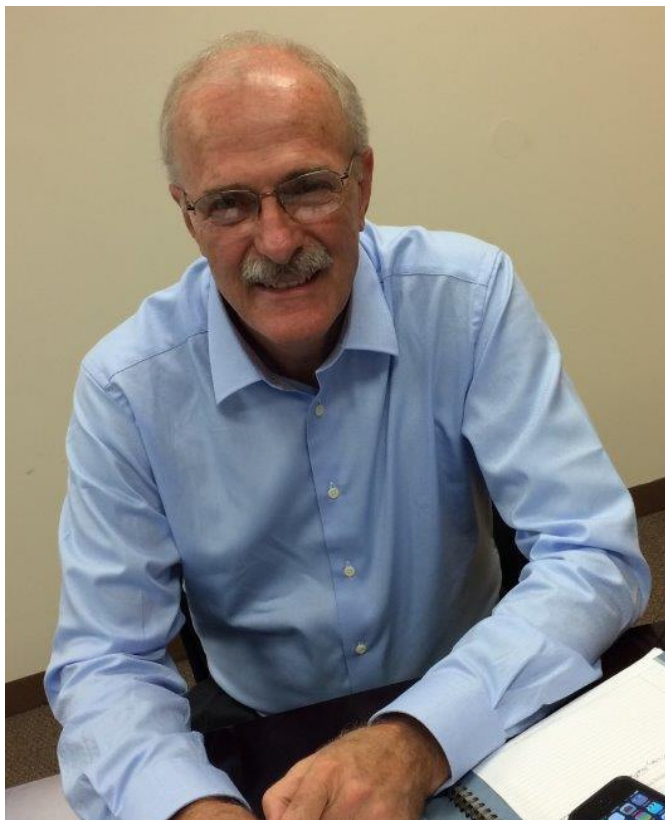
For materials which we import from Asia, we are seeing extreme delays on shipping product and tremendous increases in ocean freight. Domestic freight into and out of our facilities has also been problematic. We have been trying to keep our customers updated with information as best we can but, unfortunately at times, the level of information we are getting as to when material will be available to us has been vague and inconsistent at best.

We apologize for the problems these shortages and delays have caused you and we will endeavor to provide you the best information we have and get you products as quickly as we can.

PRODUCT SPOTLIGHT

Kuncal introduced two new pearls to their Chameleon line -- KC 19820C and KC19802C (*left*). Both pearls are based on borosilicate (glass flake) and the particle size is 30-120 microns. Each has a brilliant sparkle and color travel. Are you looking to incorporate a special effect pigment? Try one of these!





FROM THE PRESIDENT'S DESK

We value your relationship with us and trust our "VHM Newsletter" provides new insights and ideas. Supporting innovation, ensuring security of supply, and listening to you is our priority. Please send your thoughts and needs to your VHM contact , AJ Crofford (*mentioned below*) or me.

By the way, I am very proud and grateful for our Conshohocken staff's completion of First Aid training including CPR and AED usage. Stay well and safe!

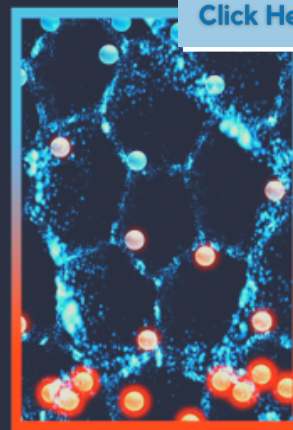
Barrett Fisher
VHM President

INNOVATION CORNER

Have you tried Svenska Aerogel's Quartzene? It has a very low thermal conductivity due to it's inherent structure and chemistry and will significantly reduce the transfer of heat. *Uses: coatings, PIR/PUR panels, insulation foams, building applications.*



[Click Here to Sample](#)



Heat source

MEET THE TEAM

A.J. Crofford is our Midwest Sales Manager and a current participant in NACD's Emerging Leaders program. He lives in Detroit, MI and enjoys playing golf and walking his dog Luna. Have questions about pigment chemistry or dispersing additives? Email: andrew_crofford@vanhornmetz.com